



# USAMRDC Good News Story



## U.S. Army Medical Research and Development Command

### *Army Tags “xTechSearch” Team to Find New, Novel Medical Solutions*

- A total of 16 small businesses participated in the *Army Expeditionary Technology Search Phase II Technology Pitch Competition* in Frederick, Maryland, from August 6 - August 7.
- The so-called “xTechSearch” effort was sponsored by ASA(AL&T) as a means to uncover novel technology solutions by engaging with non-traditional partners, and is one approach for linking innovators directly with Army labs.
- Ultimately, the program will provide resourcing to selected small businesses to demonstrate proof-of-concept for their technologies pertaining to Army challenges.
- Seven of the companies in attendance at “xTechSearch” were innovative medical technology companies pitching their own proprietary solutions for military operational medicine to a review panel of Army Subject Matter Experts (SMEs).
- In addition, a substantial part of the event was dedicated to acquainting interested companies on topics such as conducting business with the U.S. Army, the USAMRDC, and the Medical Technology Enterprise Consortium (MTEC), among others.
- The next iteration of the “xTechSearch” is scheduled to take place in October 2019.



Down from top: “xTechSearch” logo (courtesy event website); Lab staffers at USAMRDC (courtesy USACEHR); “xTechSearch” attendees (courtesy event website); Army Soldier during a training event (courtesy army.mil)

**OUTCOME:** By seeking partnerships with aspiring and non-traditional corporate entities, the USAMRDC continues to promote the climate necessary to develop the technology required to care for Warfighters in all phases of the mission.